



2026 NHsaves Business Partner Event

Powered by:



Benefits of a Three-year Plan

- Increased customer and contractor stability
- More efficient allocation of resources
- Increased adaptability
- A best practice for energy efficiency programs



2024-2026 Plan Highlights



\$675,000,000

customer cost savings

Customer Energy
Cost Savings



in benefits for
every \$1 invested

Cost-effective
Offerings



42.5 MW

summer peak savings

Peak Demand
Reduction



2,000,000 tons

reduced greenhouse
gas emissions

Lower Greenhouse
Gas Emissions

ELECTRIC

2.6 Million
MWH in LT
Saving

\$215 Million in
Budget over the
term

At a cost of 8.3
cents per kWh

GAS

6.45 Million
MMBTU in
thermal savings

\$39 Million in
Budget over the
term

At a cost of
\$6.02 per LT
MMBTU

Working With The Programs

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EVERSOURCE

 **Liberty**[™]

 **NEW HAMPSHIRE
Electric Co-op**

 **Unitil**

3/27/2026

Eligible Customers

- 1 Business customers on a non-residential rate**
- 2 Municipalities**
- 3 Municipal accounts in municipal electric territories**

Ways To Engage With Customers

1

Instant “Midstream”
Program

2

Direct Install/Turnkey
Program

3

Prescriptive Application
Program

4

Custom Application
Program

5

Whole Building
Performance Pathway

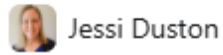
6

Technical Assistance

Today's Sessions

Commercial and Financing

Thu, Mar 26, 2026 9:30 AM - 10:15 AM EDT



Prescriptive Program



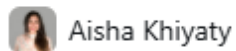
New Construction

Thu, Mar 26, 2026 10:15 AM - 10:45 AM EDT



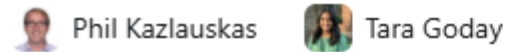
Workforce Development

Thu, Mar 26, 2026 10:15 AM - 10:45 AM EDT



Lighting and Lighting Controls

Thu, Mar 26, 2026 10:45 AM - 11:30 AM EDT



Retrocommissioning with an HVAC Focus

Thu, Mar 26, 2026 10:45 AM - 11:30 AM EDT



C&I Contractor Panel

Thu, Mar 26, 2026 11:30 AM - 12:15 PM EDT



Keynote Speaker

Harrison Grubbs

Vice President, Growth Solutions
CLEAResult



CLEAResult[®]

We change the way people use energy.™



Utilities



Businesses



Government



Communities

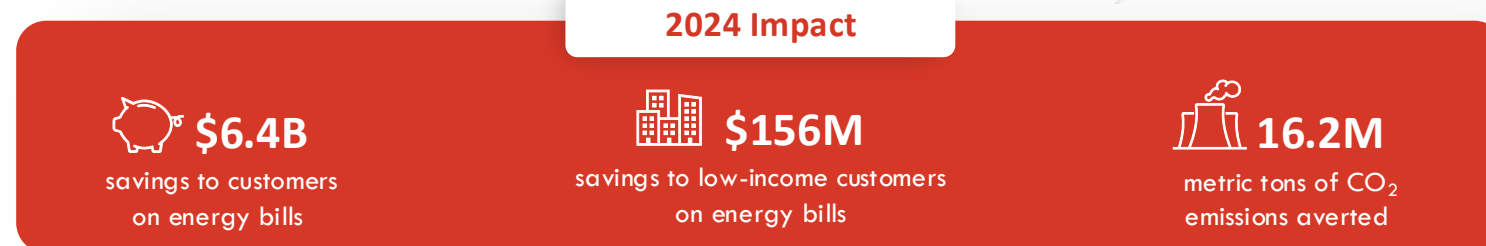
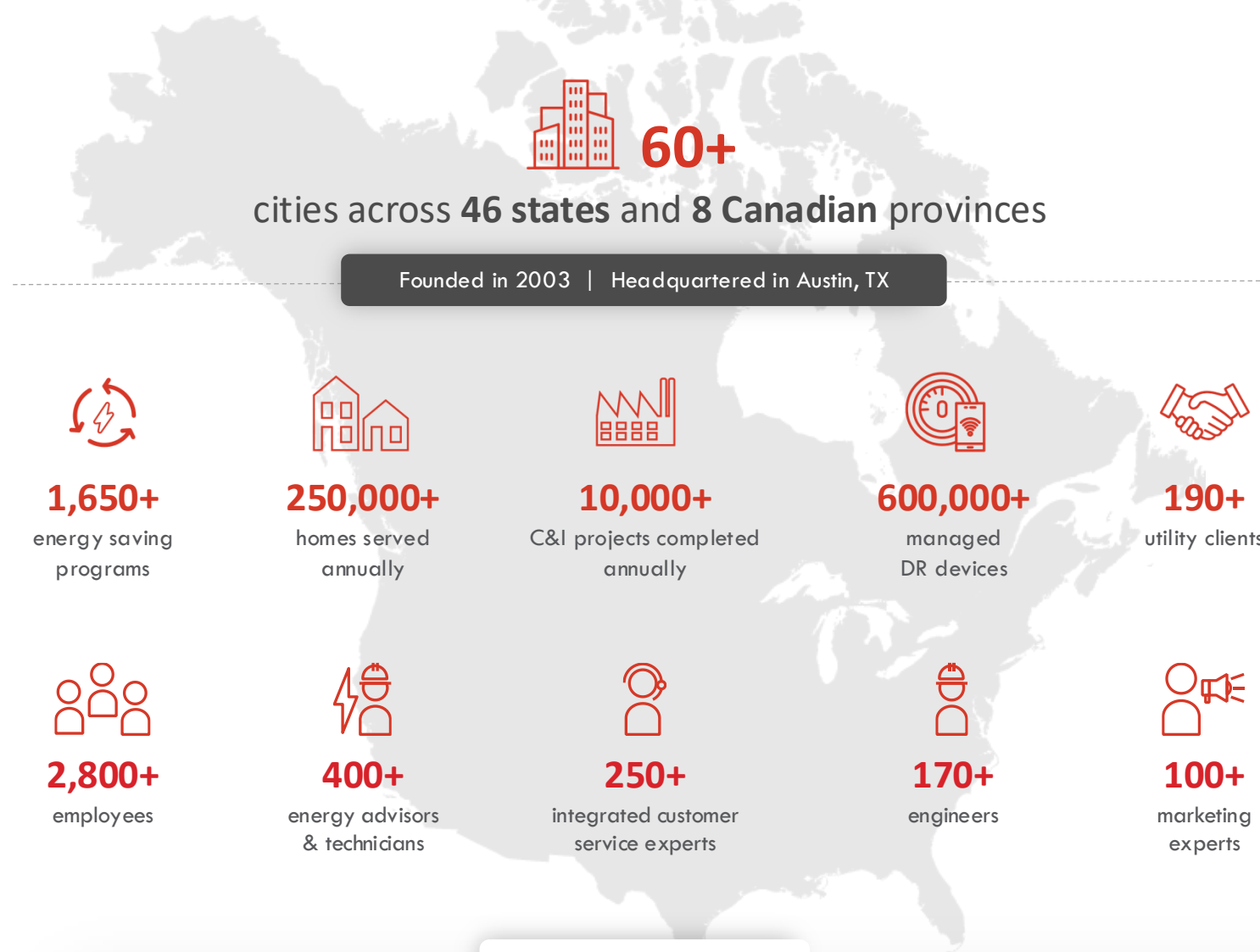
C&I Energy Efficiency in 2026: *What's Changing and what it means for Business Partners*



About us

We change the way people use energy.™

CLEAResult is the largest provider of energy efficiency and demand side management (DSM) services in North America. Our experts collaborate with a diverse network of local partners to deliver services that make it easy for commercial and industrial (C&I) businesses, governments, utilities, and residential customers to reduce their energy use and greenhouse gas emissions



CR Why is 2026 a critical year?

- ✓ New Hampshire ranks top 10 most expensive electricity rates for commercial activity in the US.
- ✓ C&I facilities account of over 50% of energy usage in NH



2024-2026 NEW HAMPSHIRE STATEWIDE ENERGY EFFICIENCY PLAN

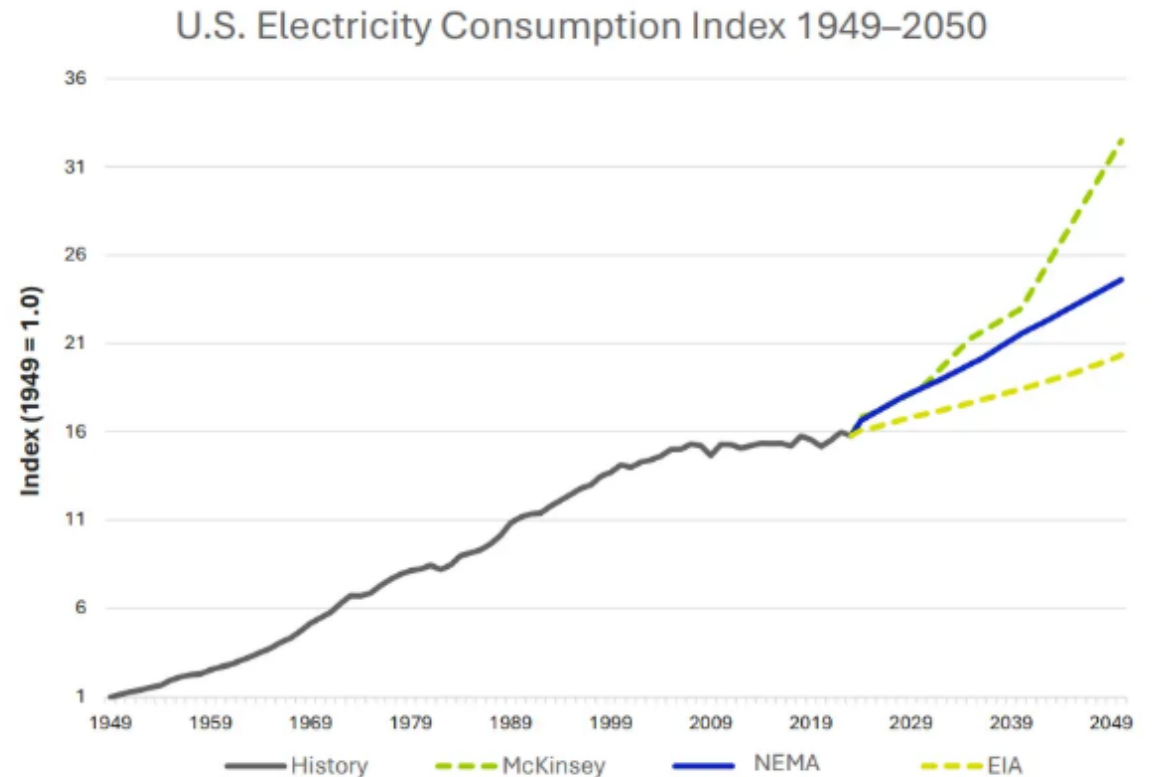
Sources:

- U.S. Energy Information Administration State Electricity Profiles
- EIA electricity sales by sector for New Hampshire
- EIA retail electricity price comparisons



C&I Energy Efficiency is Entering a New Phase

- ✓ Growing Electric Demand
 - Electrification
 - New Technologies
- ✓ Higher Expectations for Performance
 - Focus on predictable and measurable savings
 - Long term and dynamic energy savings
- ✓ Increasing complexity in Commercial Buildings
 - Controls and Automation Buildings
 - Strategic Energy Management



Permission granted by the National Electrical Manufacturers Association



How these trends are shaping Utility Programs

More Emphasis on:

- Strategic Energy Planning
- Controls and systems Optimization
- Technical assistance and deeper projects

How it benefits:

- Greater reliability of savings
- More impact per project
- Better-long term value for customers

Takeaway:

Efficiency Programs are no longer just about installing equipment anymore – they're increasingly about how systems perform over time.

CR How Business Partners can be most Successful

Strong Project Execution

- Deliver results that perform as expected
- Results in better utility planning

Clear collaboration with Program Teams

- Early and frequent engagement results in better outcomes
- Alignment with evolving program requirements ensure higher likelihood of success

Focus on long-term customer value

- Partners who help customers think strategically, often uncover larger opportunities

What do I need to take away from today:



Programs are evolving



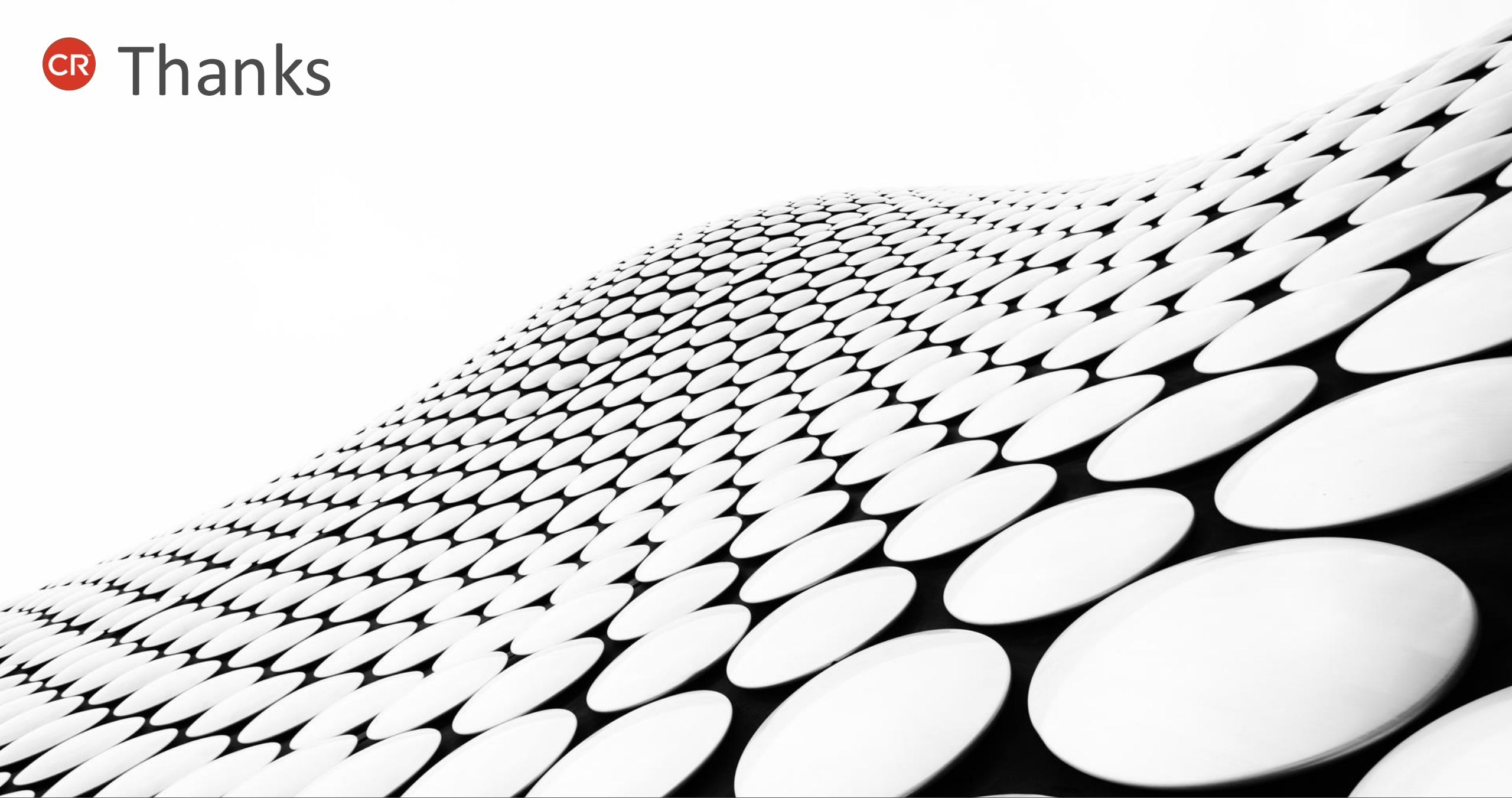
Opportunities remain strong



Success comes from alignment and collaboration

Utilities design programs, but Business Partners deliver the results.

 Thanks





We look forward to hearing from you

Please put all your questions into the panel with the Q&A icon.

