

Commercial Programs and Financing

Incentives and Financing Options
for Small Business and Municipal

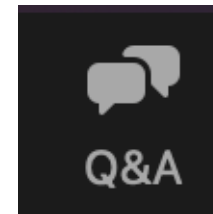
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We look forward to hearing from you

Please put all your questions into the panel with the Q&A icon.



1

What is NHTSaves®?

Commercial, Industrial & Municipal Programs

2

Commercial Programs and Financing

3

Questions

What is NHSaves?

NHSaves is a collaboration of New Hampshire's electric and natural gas utilities working together to provide NH customers with information, incentives, and support designed to save energy, reduce costs, and protect our environment statewide.

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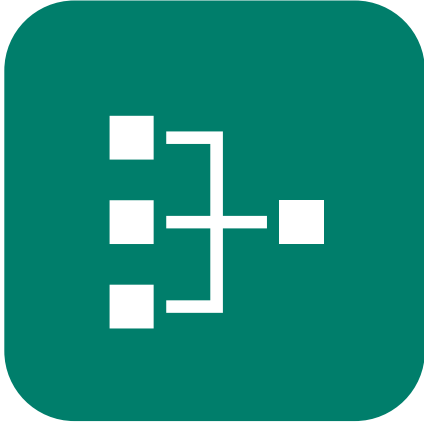
EVERSOURCE

 **Liberty**[®]

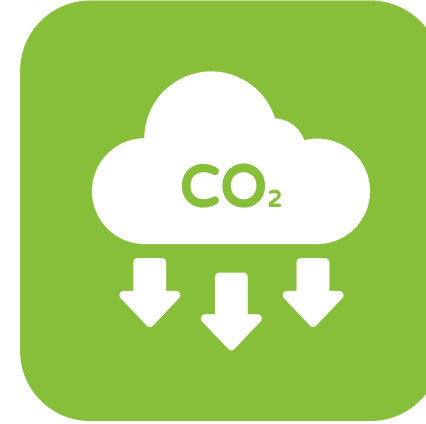
 **NEW HAMPSHIRE
Electric Co-op**

 **Unitil**

Funding Sources



Systems
Benefits
Charge



Regional
Greenhouse
Gas Initiative
(RGGI)



Commercial, Industrial, and Municipal Programs

Anything that will **cost-effectively save energy** (electricity or natural gas) can be considered*

Examples:

- LED lighting/controls
- Motors and variable speed drives
- HVAC systems
- Refrigeration
- Kitchen equipment
- Custom measures

*Municipalities are eligible for electricity, natural gas, propane, or oil savings



Municipal Program

Example of incentives:

- \$.65 per kWh savings
- 35%-50% of project cost
- Dependent on cost/benefit analysis of savings and engineering review

Oil/propane incentives available only for New Hampshire municipal

Audit/assessment/scoping study is a good place to start

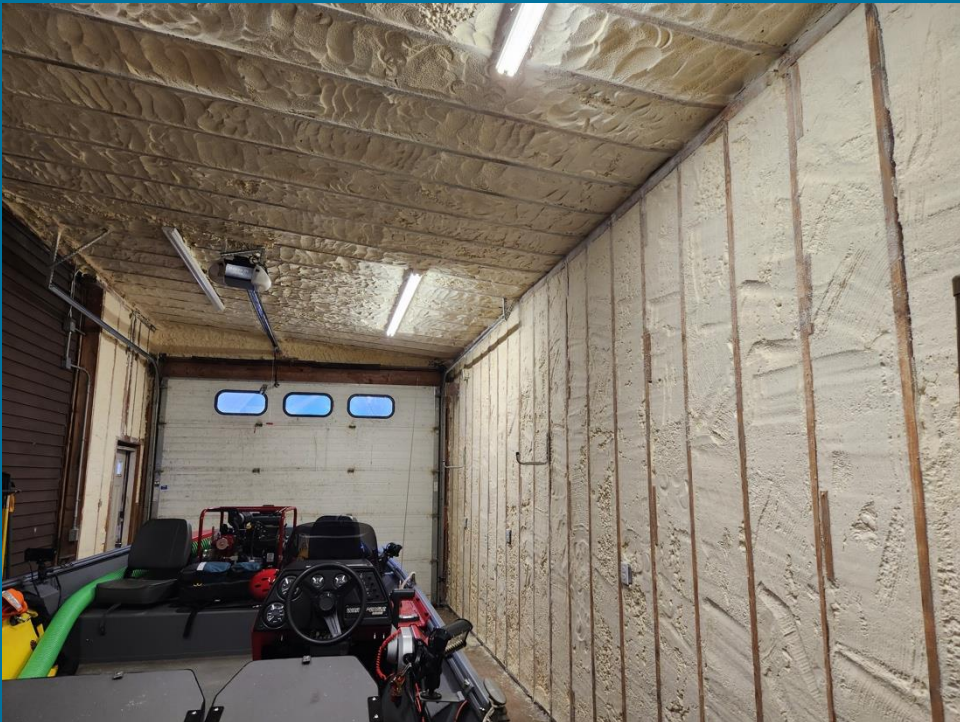
Project: Municipal Fire Station Weatherization

Upgrades: Insulation and Air Sealing

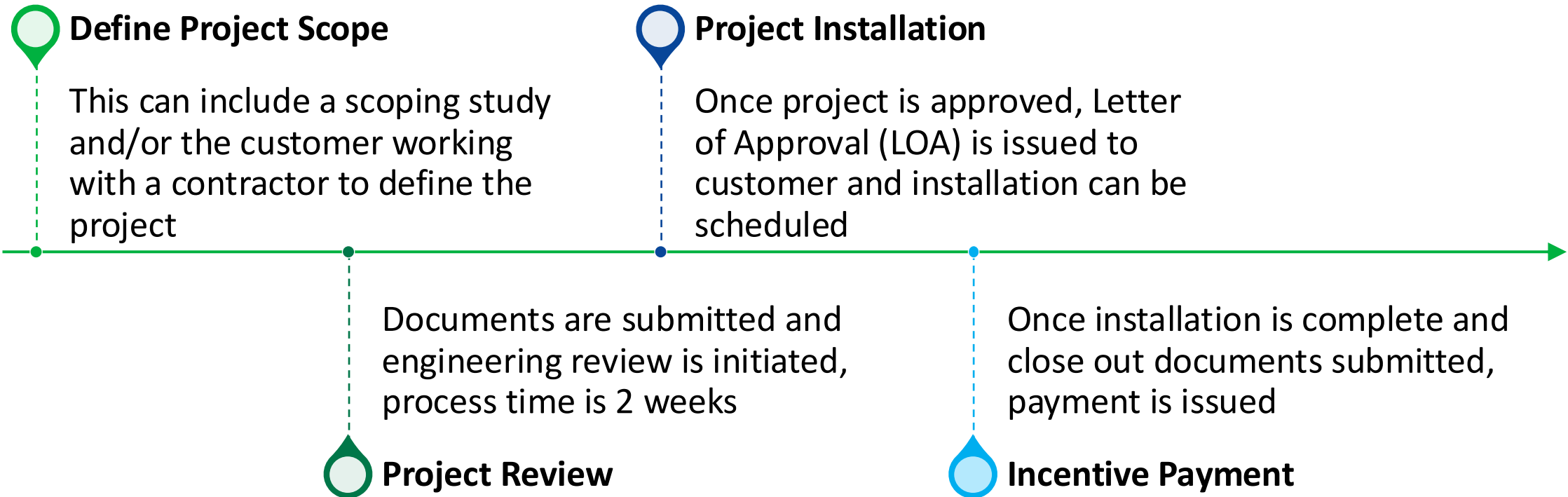
Incentive: \$12,140 (50% of project cost)

Energy Savings: 182 mmbtu

Fire Station, Stoddard, NH



Municipal Program Workflow



Small Business Turnkey Program

- Available to small commercial customers
- No-cost assessment
- Vendor proposes new system or improvement to existing system
- Vendor handles installation, permitting, disposal and warranty service
- NHSaves utility partners pay a portion of the cost
- Available measures include lighting, refrigeration, HVAC, controls, custom projects



Project: Auto Repair Center

Upgrades: VFDs and Lighting and Controls

Incentive: \$64,643

Energy Savings: Annual kWh 87,594

Manchester Collision Center

Participated in NH Main Streets program



Prescriptive Incentives

- All customers
- Any contractor can participate
- Self-install ok
- Customer or their contractor is responsible for all compliance/quality issues



Covers lighting,
HVAC, and food
service



All NH distributors
participate



Incentives applied
directly to price at
time of sale



Incentives and
distributor list at
[NHSaves.com](https://www.nhsaves.com)

Midstream Incentives



Technical Assistance – No-Cost Energy Assessment

- Scoping studies
- Focused investigations
- Comprehensive audit
- Energy assessment at no cost to municipalities

Financing



Smart Start

Municipal



On-bill

Small
Commercial



NEIF

Third-party

Getting Started



Visit **NHSaves.com**



Contact your **utility representative**



Contact your **equipment distributor or installer**



Ask us about **no-cost municipal audits and home energy assessments**



Thanks for listening.

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