



# NHSaves Stakeholder Meeting

EM&V, WFD, Education

Stakeholder Feedback Follow up

February 17, 2025

Powered by:

EVERSOURCE

Liberty

NEW HAMPSHIRE  
Electric Co-op

Unitil

# Agenda

1

## **Intros and Program Presentations (65 minutes)**

Intros and Process Reminders *(5 mins)*  
Statewide Marketing Update *(20 mins)*  
Workforce Development *(20 mins)*  
Education *(20 mins)*

2

## **Stakeholder Feedback (25 minutes)**

Addressing other stakeholder feedback *(25 mins)*

3

## **Evaluation Measurement & Verification (30 minutes)**

Intro *(10 mins)*  
Presentation *(20 mins)*

# Intros and Process Reminder

# Plan Development Timeline

## Stakeholder Discussions

## Feedback on Proposed Program Changes

## Plan Filing

Q4 2025 – Q1 2026

April 21, 2026

July 1, 2026

- Oct 21** : C&I: Large and Small Business/Municipal
- Nov 18**: Demand Response & ES Homes & Stakeholder Feedback Follow up
- Dec 9 (2-4 PM)**: Home Energy Assistance & Home Energy Performance (program-level stakeholder feedback follow-up)
- Jan 20 (2-4 PM)**: Products, Stakeholder feedback follow-up
- Feb 17 (2-4 PM)**: Evaluation, Workforce Development, Education, Marketing
- Utilities to send proposed program changes **April 1<sup>st</sup>**
- Stakeholders to provide feedback by **April 21<sup>st</sup>**
- Anticipate email communication and/or call between April 21 - May 15 to help reach consensus



# High Level Process Notes

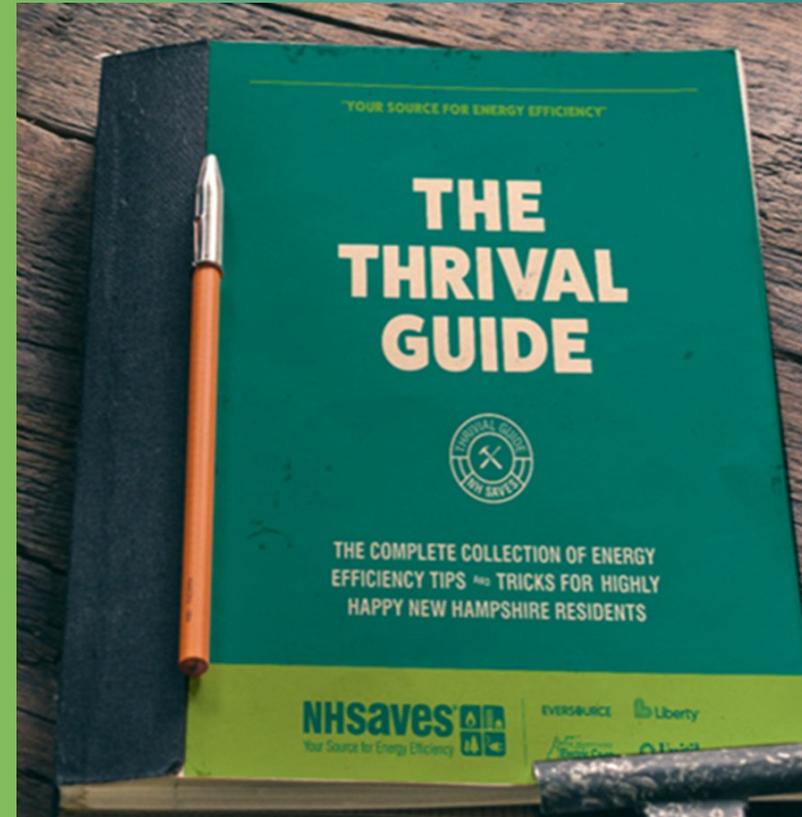
- We genuinely want your feedback. You may have different experiences and perspectives to add to the discussion.
- This is a safe space for discussion and ideas. We are not recording conversations nor holding anyone to what is conveyed during these sessions.
- Come prepared to discuss the agenda, and feel free to attend or skip meetings based on your availability and interest in specific areas.
- Can access materials on website:  
<https://nhsaves.com/utility-partner-update/>
- Includes Stakeholder feedback to date attributed to authors at their discretion.
- Written feedback posted publicly on website, authors to decide if their names are posted.
- Send feedback by 2/24 to [laureng@apexanalyticsllc.com](mailto:laureng@apexanalyticsllc.com) and/or [stakeholdercomments@NHSaves.com](mailto:stakeholdercomments@NHSaves.com)



# Marketing

# Marketing Overview

- The primary goal of marketing is to increase program participation by building awareness and engaging customers through a trusted brand
- The 2025 campaign generated over 800k sessions to NHSaves.com, with an average on-site session duration of four minutes
- The 2025 retail products campaign generated over 100k total sessions on NHSaves.com
- Social media followers grew 26% on NHSaves channels in 2025
- The Trade Ally program is continuing to grow
- The utility partners are continuing to sponsor relevant events
- Each utility partner conducts their own targeted program marketing



# Program Marketing Creative Examples

**EVERSOURCE**



**COOLER DAYS ARE HERE**  
Is Your Home Ready?

**Stay Comfortable and Save All Year.** With a no-cost home energy audit, you can discover simple ways to increase your comfort at home, reduce your energy bills and improve your indoor air quality.

**Benefits Of Upgrading Your Home:**

- Cut heating and cooling costs by up to 20% through insulation and air sealing
- Keep every room cozy and minimize drafts by sealing out leaks and cold spots
- Improve indoor air quality by reducing drafts, moisture and allergens

**Plus, Get Valuable Incentives:**

- Up to \$6,000 for insulation and air sealing improvements
- 0% financing (up to \$15,000) for heating, cooling and water heating equipment upgrades

An approved Energy Contractor will visit your home at no cost and perform important health and safety tests, provide personalized recommendations for weatherization upgrades that save energy and money and more.

**TAKE THE FIRST STEP TODAY**

Have your heating usage, square footage, fuel type and zip code handy, then visit [energyaudit.nhsaves.com](https://energyaudit.nhsaves.com) or learn more at [eversource.com/home-performance](https://eversource.com/home-performance). Your home, comfort and wallet will thank you.

P.S. Cooler temperatures are here and winter energy costs are just around the corner. Get started now to take advantage of incentives and enjoy comfort and an efficient home all season long.

3-0265 

**Liberty** | **NHSaves**



**EEK!** Our favorite sale of the year is here! Liberty natural gas customers can kick off the holiday season with **Black Friday savings on over a dozen different popular makes and models of smart thermostats.**

**From just \$0 to \$29.99, you will surely find the perfect fit for your home. Whether you are looking for something sharp with all the bells and whistles (do you like our Santa pun?) or something a little more basic, your home and holiday guests will thank you. Comfort, convenience, and savings in one tiny device. Shop between Nov. 12 and Dec. 2. And don't forget - you can shop online with ease by using our online marketplace!**

**Note:** your rebate will be applied after your Liberty account number is validated and the item is in your cart.

Shop today and **claim your instant savings!**

[Shop the Marketplace Here](#)

**Unitil** | **NHSaves**

**Earn \$30 for recycling your outdated room AC or dehumidifier at our event in Concord!**

Do you have an **inefficient, working room air conditioner or dehumidifier** that is taking up space or needs to be replaced? With this limited-time offer, you can recycle responsibly at no cost and **Unitil will pay you \$30** to do so! This is the last event of 2025, so don't miss out!



**Turn-in Event**

**When**  
Saturday, October 25, 2025  
9 AM - 1 PM

**Where**  
Lowe's  
90 Fort Eddy Rd  
Concord, NH 03301

**How it works**

1. Complete a rebate form **prior to the event** and receive a confirmation code. You can also print the rebate form, fill it out and bring it to the event.
2. **Bring the confirmation code** along with your inefficient, outdated, working room air conditioner or dehumidifier to our no-cost turn-in event.
3. Upon verification, receive your \$30 per unit recycling rebate **by mail.**
4. Please allow **6-8 weeks** for rebate processing.
5. **Limit of two room air conditioner and two dehumidifier turn-in rebates** per New Hampshire residential electric account per calendar year.

It's that easy! You'll get \$30, clean out some storage space, and help the environment!

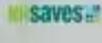
Please visit [NHSaves.com](https://NHSaves.com) for additional details and to access the rebate form. If unable to complete the form online, there is a printable form to fill out and bring with you the day of the event.

[Complete Online Rebate Form](#)

**HOT WATER & EVEN HOTTER SAVINGS**  
JUST IN TIME FOR WINTER



**\$900**  
LIMITED-TIME REBATE ON HEAT PUMP WATER HEATERS

NEW HAMPSHIRE Electric Co-op 

# Brand Awareness Campaign

## Media Channels

1

Digital Display  
Banners

2

Paid Social

3

Paid Search

4

Print

5

Billboards and Digital  
Out of Home

6

Streaming and  
Traditional Radio

# Brand Awareness Campaign

## Creative Examples

**THRIVAL TIP** No. 1,623

**COLONIST'S STEW POTS DOUBLED AS HUMIDIFIERS.**  
BE THANKFUL FOR THE FUTURE.



KEEP HOME FEELING GREAT, NEW HAMPSHIRE.

*You may have a lot of history, but that doesn't mean you should live in the past. It's time to modernize the way you use energy in your home.*

THE OFFICIAL THRIVAL GUIDE **NHSaves** Your Source for Energy Efficiency EVERSOURCE Liberty Liberty Liberty Unitil

**NHSaves** Sponsored ·  

Thrival Tip 6,288: It shouldn't feel like the top of Mt. Washington inside your home. Score rebates on high-efficiency furnaces and boilers. #ThrivalGuide

THE OFFICIAL THRIVAL GUIDE



**nhsaves.com**  
**Stay Comfy, New Hampshire.** [Learn more](#)

  45      11 comments 3 shares

**NHSaves** 488 followers Promoted 

Why complicate things? Upgrading your heating and cooling equipment can save you money. We imagine that's pretty important in the business world.

THE OFFICIAL THRIVAL GUIDE VOLUME 2

THRIVAL TIP No. 51

**IN BUSINESS,  
THE BOTTOM LINE  
IS  
THE BOTTOM LINE.**



Discover rebates and incentives on heating and cooling equipment. [Learn more](#)

nhsaves.com

  Like  Comment  Repost

# Brand Awareness Campaign

## Creative Examples



# 2025 Brand Awareness Campaign

## Performance

**102% increase in Meta  
engagements year-over-year**

1,215,885 engagements in 2025. Engagements refers to likes, comments, shares, and/or follows that users engaged in as a result of interacting with *an ad*.

**16,797,139**

Impressions across digital display, paid social, & streaming radio

**1,100 Instagram  
followers**

A 7% year-over-year (YOY) increase

**3:59**

2025 Average session duration increased by :54 seconds

**36% YOY  
increase in users**

Total users increased by 108,743 in 2025

**17x Increase in  
LinkedIn Clicks**

26,917 clicks in 2025

**2.24% CTR**

Display campaign click-through rate, a 3.4x increase YOY

**+366,754  
sessions**

Total sessions driven on the site in 2025 increased by 75% YOY

# 2025 Brand Awareness Campaign

## Performance

- Overall NHSaves.com session duration grew by 54 seconds year-over-year
- Total events increased by 13% when compared to 2024
- Strong interaction with the events on the website showcase the continued interest of the users in exploring the content on NHSaves.com

Top Five Events	Event Count
PDF Downloads	41,015
Online Rebate Form Clicks	34,123
Heating & Cooling - Button	15,402
Rebates - Button	12,612
See If It's a Fit - Button	11,214
<b>Top Five Events Total</b>	<b>114,366</b>

# 2025 Brand Awareness Campaign

Muse Awards



Best Newspaper Campaign



Best Social Media Campaign in Energy



Best Advertising Campaign



# Potential Changes and Considerations

- In 2026 and for the next Three-Year Plan, we will be continuing to leverage our hardest working channels, with the addition of:
  - Video (exploring CTV and more OOH)
  - Expanding paid social media with LinkedIn-boosted posts
  - Expanding retargeting to reach audiences who engaged with LinkedIn and who were exposed to out-of-home placements

# Stakeholder Feedback: Marketing

## NHSaves.com Updates

- Q. Provide searchable project descriptions, case studies and incentive programs specific to small businesses (i.e., auto body shops, small manufacturing, food processing, retail, construction) on NHSaves website, which is referenced in most advertising, helping to find relevant resources.
- A. Thank you for the suggestion. The current C&I section on NHSaves.com is organized by fuel type, and each landing page includes relevant small business case studies at the bottom. Customers who search for business-related terms should be able to find all applicable content such as program pages, case studies, and more. Statewide Marketing will explore options to further break out business types and feature the most relevant content within those categories. We will also include direct links to related case studies within our blog content to make it even easier for customers to find examples that match their needs.

## NHSaves Articles

- Q. Frequent NHSaves articles on latest energy-saving technologies, with current incentive and support programs are very helpful reminders and resources for businesses for their ongoing efforts in identifying energy efficiency and cost saving opportunities.
- A. We're glad to hear that the articles on emerging energy-saving technologies and available incentives have been helpful. We plan to continue incorporating relevant case studies, project summaries, and incentive programs directly into our blogs to make it easier for businesses to find real-world examples and related opportunities. We also appreciate the suggestion to include more content on topics like CHP and heat recovery. **We are happy to share that we have posted a blog on this topic: <https://nhsaves.com/learn/2026/01/boost-efficiency-and-profits-the-power-of-combined-heat-and-power-chp-and-heat-recovery-for-your-business/>**

- Any clarifications we can provide?
- Do you see additional opportunities for Marketing?



# Education and Workforce Development

2024-2026 Plan Section 6.2

<https://www.puc.nh.gov/VirtualFileRoom/ShowDocument.aspx?DocumentId=76b6732e-95d1-4412-8956-dadff1cba1d7>

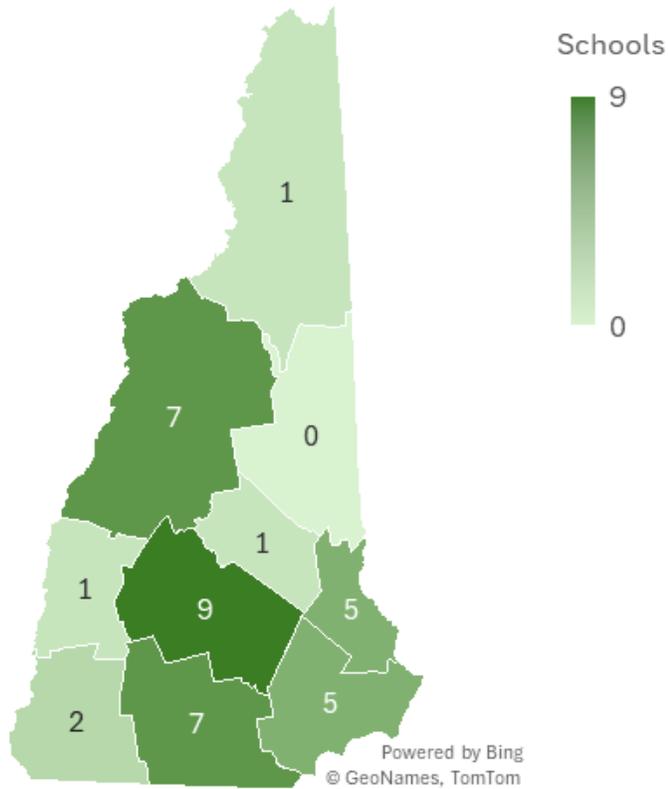
# Education Overview

- K-12 Professional Development for educators
  - ½ Day or Full Day Workshops for Educators
- K-12 in-class lessons
  - Conservation Kids
    - Grades K-3
  - Electricity & The Environment
    - Grades 4-12
  - Home Heat Transfer
    - Grades 4-12
  - Green Energy Careers
    - Grades 10-12

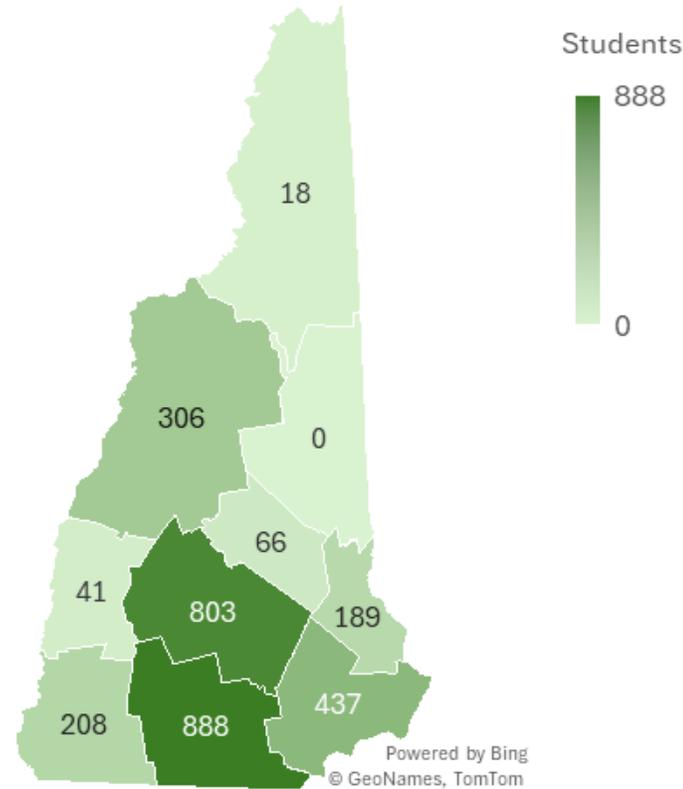


# Participation Across New Hampshire

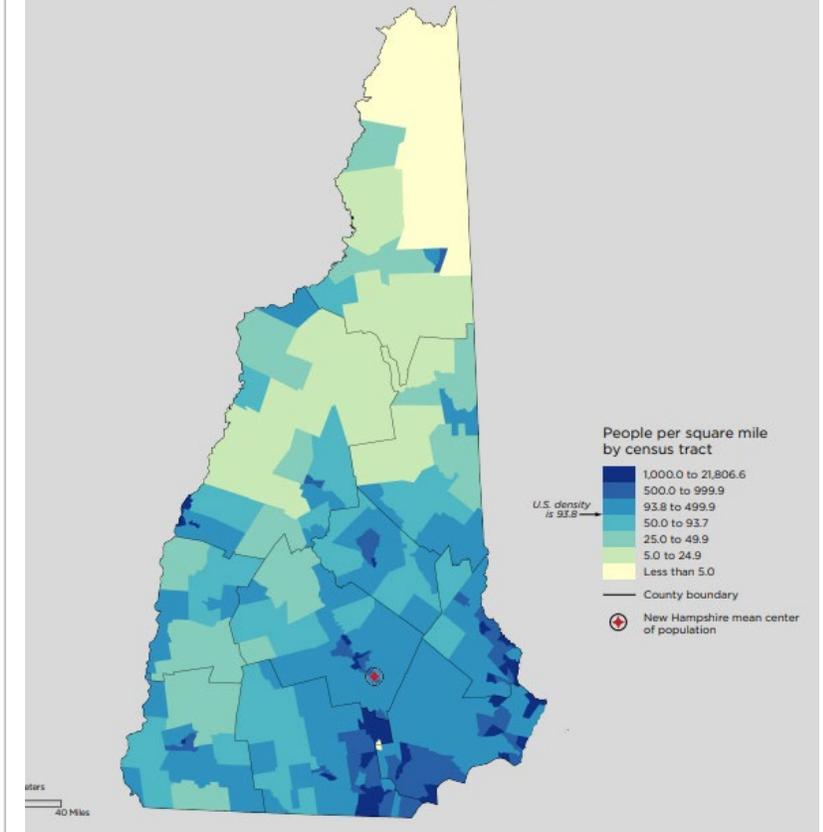
## School Participation By County



## Student Participation By County



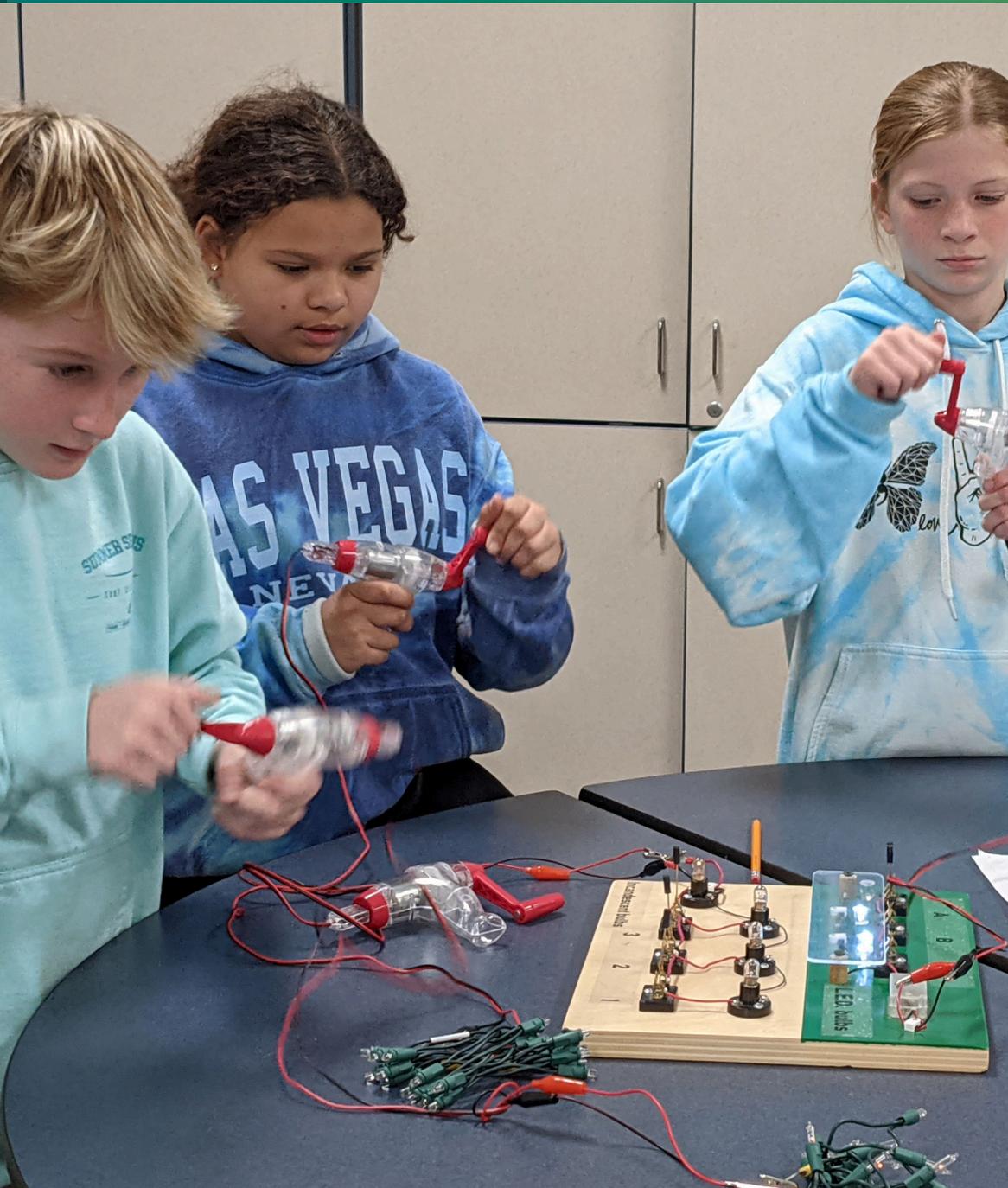
## Population Density by Census Tract



# K-12 Education

## # of Workshops in 2025 by School

Abbot-Downing School	3	Cutler Elementary School	4	Merrimack Valley Middle School	8
Adeline C. Marston School	19	Deerfield Community School	2	Moharimet School	14
Allenstown Elementary School	2	Dover Senior High School	1	Prospect Mountain High School	3
Alvirne High School	1	Ellis School	4	Reeds Ferry School	4
Auburn Village School	18	Frances C. Richmond School	7	Robert J. Lister Academy	2
Bakersville School	30	Franklin High School	7	Sant Bani School	1
Beaver Meadow School	6	Girls at Work	3	Spark Academy	2
Bedford High School	2	Gorham Middle-High School	1	Spaulding High School NH	1
Beech Hill School	1	Gossler Park School	11	Squam Lakes Natural Science Center	2
Beech Street School	24	Hancock Elementary School	4	St. John Regional School	2
Bernice A. Ray School	8	Henniker Community School	2	Strafford Learning Center	1
Broken Ground School	5	Hillsboro-Deering Middle School	4	Strafford School	6
Campton Elementary School	4	Hillside Middle School	4	Stratham Memorial School	20
Charlestown Primary School	2	Hooksett Memorial School	12	The Derryfield School	1
Chichester Central School	3	Indian River School	5	Thornton Central School	3
Christa McAuliffe School	11	Keene Middle School	12	Thornton Elementary	1
Claremont Christian Academy	1	Mary C. Dondero Elementary School	2	Three Rivers School	5
Conant Middle/High School	18	Mast Way School	6	Waterville Valley Elementary School	3
Concord School District	1	McClelland School	3	Wells Memorial School	1
				Winnisquam Regional Middle School	5



## Education - Potential Changes and Considerations

- K-12 Professional Development for educators
- K-12 in class lessons
  - Adding Weatherization Workshop option to existing workshop portfolio
- 9-12 Technical High School
  - Technical Trainings
  - Industry Certifications

# Workforce Development Overview

## Background:

- NH Utilities to sustainably recruit, train, and retain energy efficiency workforce equipped with the necessary skills to meet current energy efficiency needs.
- Support access to industry courses and trainings, Introductory programs, aid with recruitment, education, and engage stakeholders for comprehensive initiatives.



# Engaging Key Stakeholders

1

Contractor input

2

Collaboration

3

Execution



# Training Offering

## Weatherization 100%

- Intro Weatherization Installer (with the following course objectives)
  - Ventilation/Damming
  - Envelope Science
  - Air Sealing
  - Spray foam Application
  - Duct Sealing
  - Dense Pack Insulation
  - Blower Door Operation
  - Cellulose
  - Foam Board
  - Exterior wall insulation
- BSP (Building Performance Institute) Certification
- Soft Skills (Teamwork, Communications)

## Advanced Residential 75%

- Crew Member Training
- OSHA 40 (Hazardous Materials)
- OSHA Confined Spaces Training
- Electrical Safety
- QCI (Quality Control Inspector) Training
- Advanced Blower Door Testing Techniques
- Combustion Safety (Advanced)
- Thermography
- Zone Pressure Diagnostics
- Manufactured home
- Advanced Blower door
- BAT & BAP (Building Performance Institute) Certification
- Auditor Training
- BPI Multifamily Building Analyst
- BPI Infiltration and Duct Leakage (IDL)
- BPI Energy Modeling & Work Scope
- EOHLC MA DOE WAP Energy Auditor
- QCI (Quality Control Inspector) Training
- HERS Rater Certification

## Health & Safety 75%

- Combustion Safety
- OSHA 10 (General Safety)
- OSHA 30 (Workplace Safety)
- Health & Safety (CPR/AED, etc)
- Mold & Moisture
- Asbestos
- Renovation, Repair, and Painting (RRP)\*

## HVAC 75%

- Air Source Heat Pumps – Installers
- Air Source Heat Pumps – Auditors
- Heating System Evaluator's Certification
- Internal Duct Leakage (incl exam)
- Piping estimator
- How to Read HVAC Blueprints & Plans
- HVAC Sheet Metal Shop Fabrication, Operations and Productivity
- Manual J
- Refrigeration

# 2027-2029 Plan

## **Sustain Workforce Engagement**

Objective:

Maintain an informed and engaged energy efficiency workforce through ongoing training on regulatory updates, building codes, and industry changes.

## **Support Access to Introductory Courses**

Objective:

Provide accessible entry-level training opportunities and support workforce entrants in developing foundational energy efficiency knowledge.

## **Enhance Workforce Proficiency**

Objective:

Deliver training that strengthens technical skills and aligns the workforce with industry advancements and emerging technologies.



## WFD Potential Considerations

- Segments beyond weatherization contractors
- Considering wage reimbursement
- Video training hub

- Any clarifications we can provide?
- Do you see additional opportunities for Workforce Development or Education?



# Stakeholder Feedback

# Stakeholder Feedback

## Discount Rate

- Q. Request discussion of dropping discount rate used in BCA models to 2.0%.
- A. We are leaning towards using a 15-year rolling average of the existing calculation to calculate the discount rate. This is expected to result in a discount rate of approximately 2.25%.

## Home Upgrade Hub

- Q. Request discussion of home upgrade hub concept.
- A. NHSaves has many resources available on it, most of which are focused on our programs. We already partner with many other existing programs and agencies in the state, streamlining the customer process to participate. NHDOE has been building out their Hub website and is responsible for multiple federally funded programs, some of which intersects with NHSaves (WAP), and others that may be more clean energy focused. We recommend that NHDOE consider this concept as part of their existing Hub.

# Products Program Feedback

## Instant Rebates

- Q. (Products) Instant Rebates (E-Commerce, Retail, and Distributor Warehouses): the product list currently includes heat pump water heaters, however heat pumps are currently not included, and were expected based on the launch of the NEHPA Midstream Program.
- A. Correct, NH Saves does not offer Instant Rebates for heat pumps but will continue to offer does offer heat pump incentives. Those can be stacked with NEHPA program.

## Follow-Up Conversation

- Q. Proposal of follow-up with NHSaves, VEIC, and NHDES to discuss stacking of DOE programs and IRA funds.
- A. The Utilities look forward to the coordination of programs with NHDES and NHDOE.

## Products Potential Changes

- Q. Products – Agreement with potential changes, especially providing higher rebates for low-income customers for heat pumps and HPWH. Also agree on setting up educational contractor network for HVAC and water heating.
- A. Thank you for your support of these suggestions.

# Other Stakeholder Feedback

## Time Of Use Rates

- Q. We suggest to further explore Time of Use Rates specifically for operation of residential heat pumps and heat pump water heaters
- A. There are existing TOU rates available within the Utilities' tariffs. If alternative or additional TOU rates are desired, exploring those changes are not germane to the NHSaves dockets.

## Home Heating Index Customers

- Q. Weatherization program uses qualifies customers for programs using the HHI (annual home fuel use divided by square footage of heated space). Basing incentives on fuel consumption only without additional information may not provide a full picture, a true comparison between similar buildings, and perhaps send a wrong signal.
- A. HHI tool is used as initial pre-screening mechanism for entry into the program. Actual incentives for customers are based on full audit of customer home.

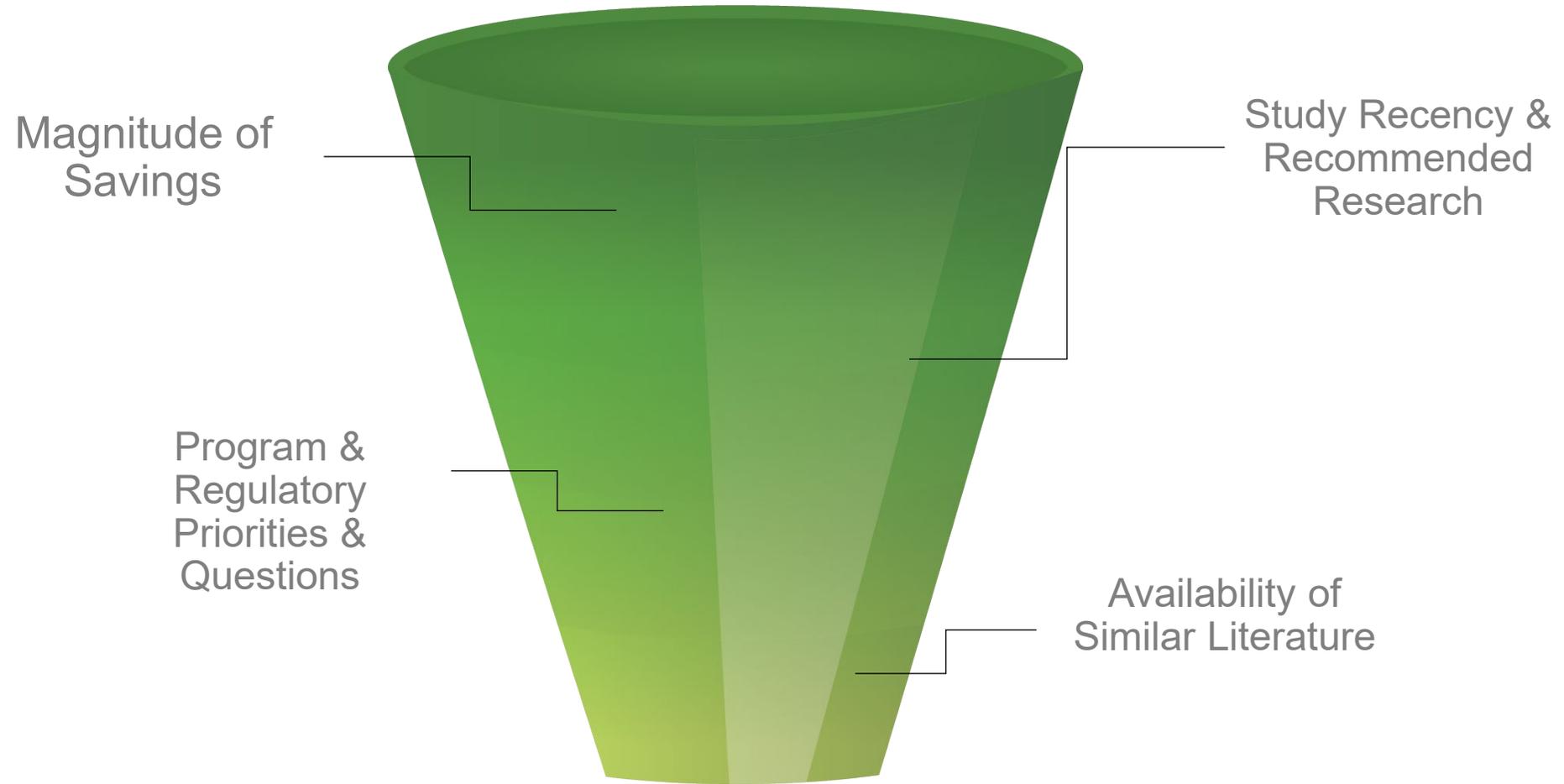
## Performance Incentives

- Q. Where do Performance Incentive rewards and their kWh reduction requirements come from?
- A. The performance incentive framework was derived as part of a multi-year working group that coincided with the transition to three-year planning periods for the programs. For the electric programs, there are PI requirements for 55% of annual and lifetime energy savings to be derived from kWh savings, and a statutory requirement for 65% of planned annual energy savings to be derived from electric savings.

# Evaluation

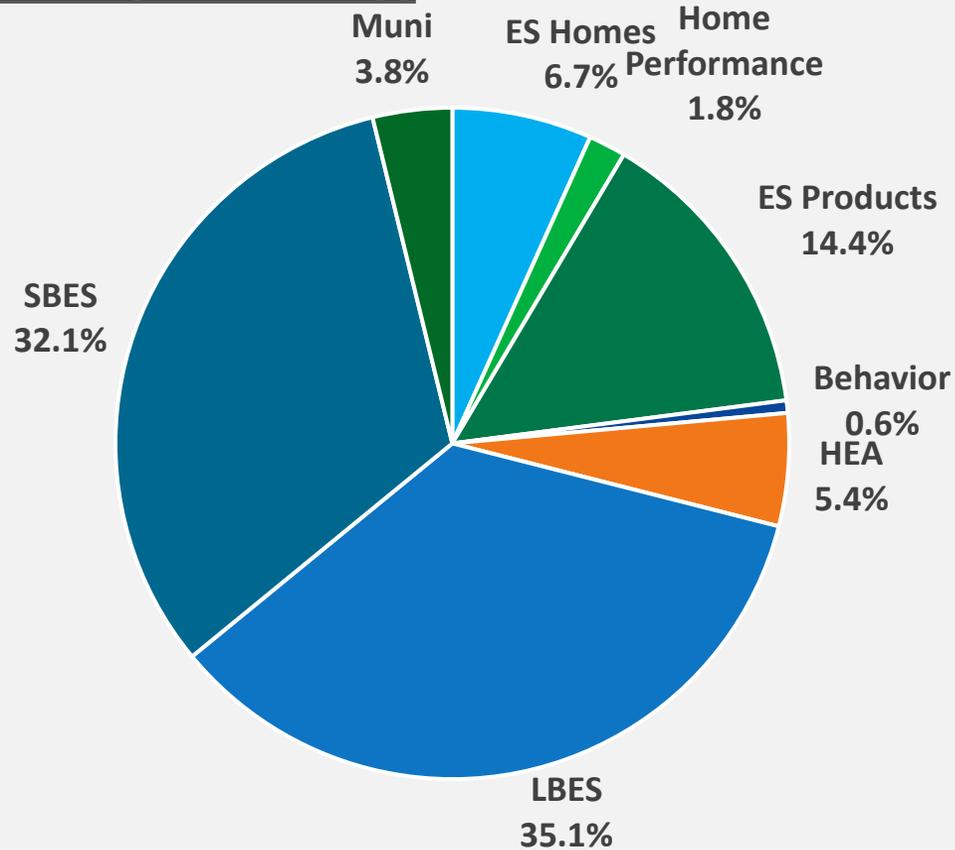
<https://www.energy.nh.gov/energy-information/completed-monitoring-evaluation-studies>

# Study Planning for 2027-2029

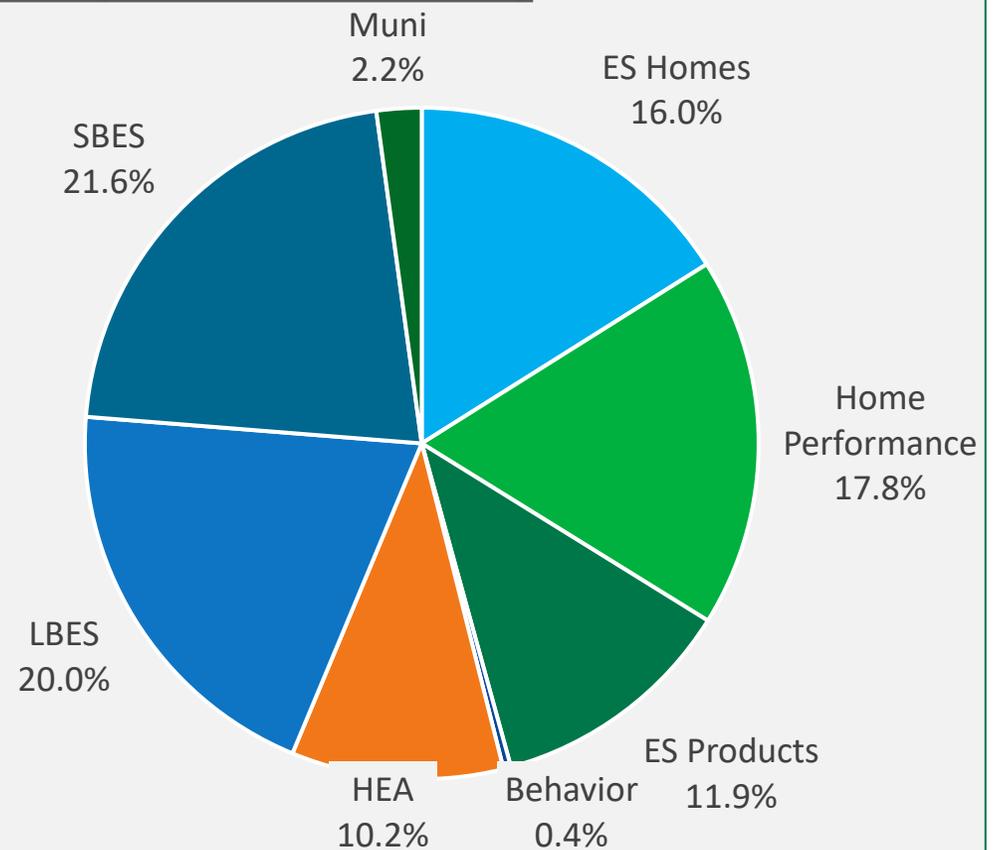


# NH Saves 2024-2026 Plan Lifetime Savings

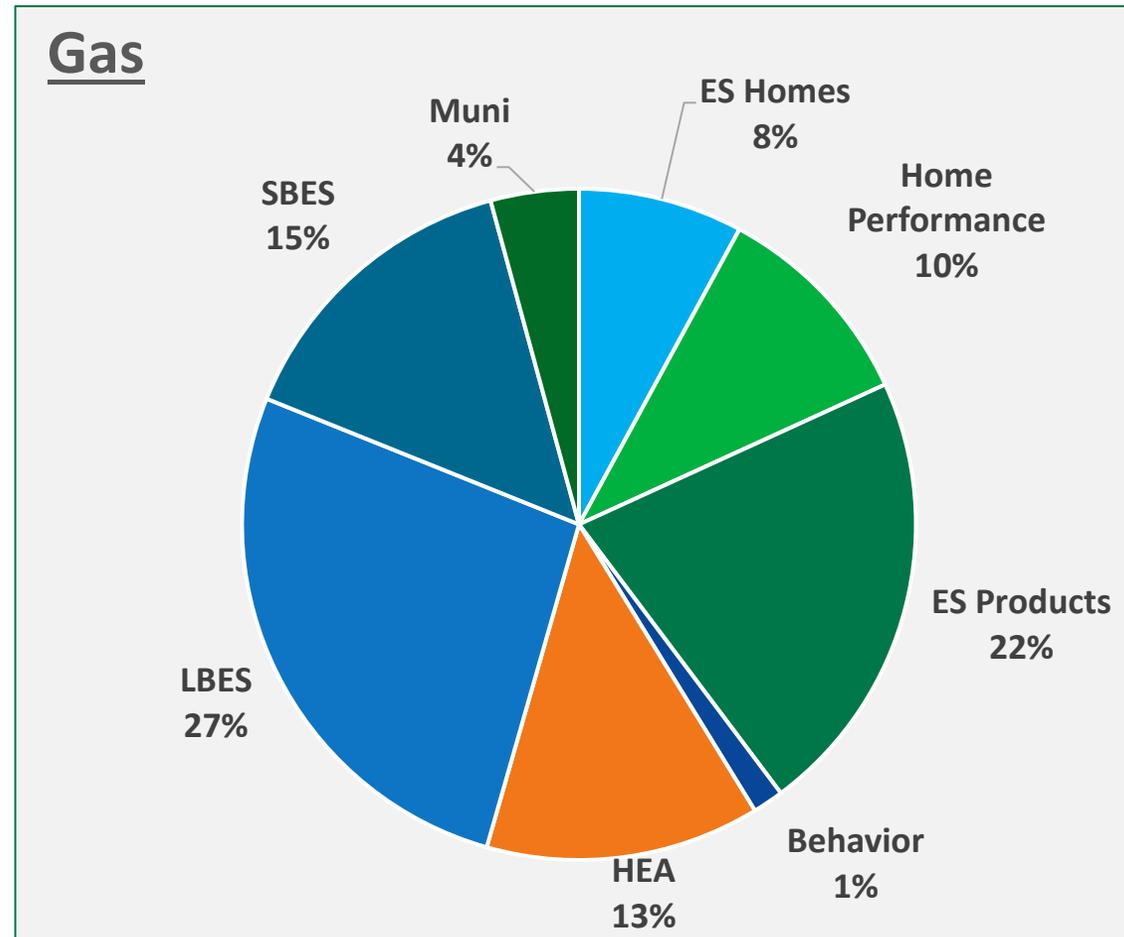
Electric (kWh only)



Electric (kWh + MMBTU)



# NH Saves 2024-2026 Plan Lifetime Savings

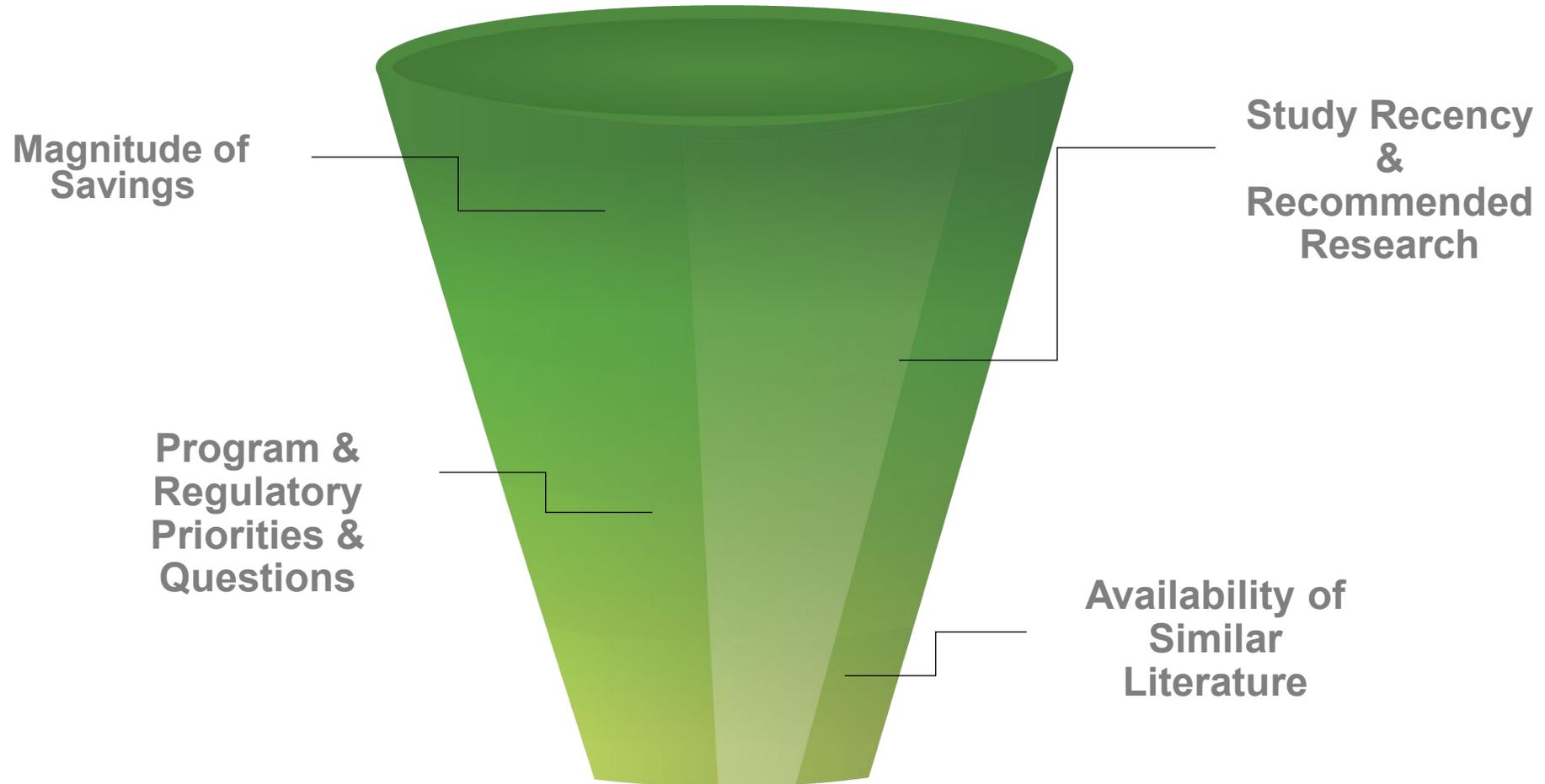


# Recently Completed & Ongoing Studies

Residential	Commercial & Industrial	S&CC
<p><b>Ongoing</b></p> <ol style="list-style-type: none"> <li>1. HEP Process &amp; Impact</li> <li>2. HEA Process &amp; Impact</li> <li>3. ESP Process, Impact, NTG</li> <li>4. ENERGY STAR Homes UDRH, Process</li> </ol> <p><b>Recently Completed:</b></p> <ol style="list-style-type: none"> <li>1. Home Energy Reports Impact</li> <li>2. Delivered Energy Insights Impact</li> <li>3. LMI Electric Opportunities</li> </ol>	<p><b>Ongoing</b></p> <ol style="list-style-type: none"> <li>1. C&amp;I New Construction Study</li> <li>2. C&amp;I Condensing Boiler Study</li> </ol> <p><b>Recently Completed</b></p> <ol style="list-style-type: none"> <li>1. Large Custom Impact</li> <li>2. Small Business Energy Solutions Eval</li> <li>3. Existing Non-Res Building Baseline Study</li> <li>4. C&amp;I ADR</li> <li>5. Beyond Lighting</li> </ol>	<p><b>Ongoing</b></p> <ol style="list-style-type: none"> <li>1. Customer Profiling Res</li> <li>2. TRM Update</li> </ol> <p><b>Recently Completed</b></p> <ol style="list-style-type: none"> <li>1. Benefits of Load Reduction</li> <li>2. NH Baseline Practices</li> <li>3. Economic Impacts of NH Saves</li> <li>4. Market Barriers to Energy Efficiency</li> </ol>

Recommended Research	Priorities and Questions
<ul style="list-style-type: none"><li>- NEI's</li><li>- HEP Large MF</li><li>- HEA/ HEP Delivered Fuels</li><li>- TRM C&amp;I Baseline Updates</li><li>- Lighting Controls</li></ul>	<ul style="list-style-type: none"><li>- Increased ADR offerings</li><li>- Prescriptive Refrigeration/Wx for SBES</li><li>- Refresh of HEA Impact Results</li><li>- HEA- Manufactured homes</li><li>- HEP- Large MF</li><li>- Retail Products Platform</li><li>- ES Products- Increasing deployment of midstream incentives</li></ul>

# Study Planning for 2027-2029



# Commercial and Industrial- Proposed studies

Research Topic	Research Objectives	Justification
<b>Large Business Energy Solutions, Custom Projects</b>	<ul style="list-style-type: none"> <li>• Verify Energy Savings</li> </ul>	<ul style="list-style-type: none"> <li>• Large % of Savings</li> <li>• Study recency</li> </ul>
<b>Large Business Energy Solutions, Net-to-Gross</b>	<ul style="list-style-type: none"> <li>• Verify NTG of LBES</li> </ul>	<ul style="list-style-type: none"> <li>• Large % of Savings</li> <li>• Study Recency</li> </ul>
<b>Lighting Controls</b>	<ul style="list-style-type: none"> <li>• Understand potential and cost effectiveness of controls offerings</li> </ul>	<ul style="list-style-type: none"> <li>• Large % of Savings</li> <li>• Program Priority</li> </ul>
<b>Municipal Energy Solutions- Process</b>	<ul style="list-style-type: none"> <li>• Customer Satisfaction</li> <li>• Customer Journey Map</li> <li>• Barriers to participation</li> </ul>	<ul style="list-style-type: none"> <li>• Study Recency</li> <li>• Small % of savings</li> </ul>

# Residential - Proposed studies

Research Topic	Research Objectives	Justification
<b>HEA, HEP Delivered fuels study</b>	<ul style="list-style-type: none"> <li>• Verify energy savings</li> </ul>	<ul style="list-style-type: none"> <li>• Large % of Savings</li> <li>• Recommended Research</li> </ul>
<b>HEA, HEP MF specific study</b>	<ul style="list-style-type: none"> <li>• Verify energy savings</li> </ul>	<ul style="list-style-type: none"> <li>• Recommended Research</li> <li>• Study Recency</li> </ul>
<b>HEA, HEP Impact and Process</b>	<ul style="list-style-type: none"> <li>• Understand potential and cost effectiveness of controls offerings</li> </ul>	<ul style="list-style-type: none"> <li>• Magnitude of Savings</li> <li>• Recommended Research</li> <li>• Study Recency</li> <li>• Program Priority</li> </ul>

# Special and Cross Cutting- Proposed studies

Research Topic	Research Objectives	Justification
<b>Demand Response Study</b>	<ul style="list-style-type: none"><li>• Verify energy savings</li></ul>	Program Priority Study Recency
<b>TRM Update Study</b>	<ul style="list-style-type: none"><li>• TRM review for accuracy</li><li>• Incorporate baseline updates from DSA study</li></ul>	Recommended Research
<b>Load shape update</b>	<ul style="list-style-type: none"><li>• Update load shape assumptions</li></ul>	Study Recency

# Questions & Discussion

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## Next Steps

- Send feedback by 2/24 to [laureng@apexanalyticsllc.com](mailto:laureng@apexanalyticsllc.com) and/or [stakeholdercomments@NHSaves.com](mailto:stakeholdercomments@NHSaves.com)

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