

# Large Commercial and and Industrial Program

Presenter: Matt O'Keefe, Unitil











### We look forward to hearing from you

Please put all your questions into the questions section with this icon.





### Primary Program Offerings



**Incentives** 

Project funding that lowers the investment costs for higher efficiency equipment compared to baseline conditions.

**Technical Assistance** 

Funding that supports the analysis of specific equipment or facility audits, intended to document key project parameters like incremental cost, energy savings, and measure life.

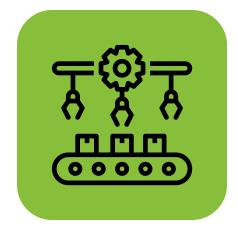
Incremental Cost: Investment in efficiency

Energy Savings: Energy or MMBtus saved, demand reduction

Measure Life: Claimable life (in years) for project economics

#### **Types of Efficiency Projects**







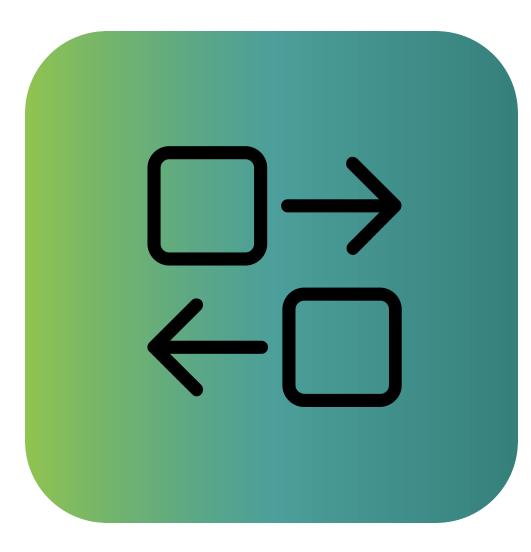
**NEW EQUIPMENT** 

NEW CONSTRUCTION
AND
MAJOR RENOVATION

#### **Benefit/Cost Ratio:**

Key project evaluation criterion assessing the value of energy impacts against financial investment.

#### Retrofit



Improve existing facility efficiency through upgrading of existing systems, installing equipment and operator controls, increasing insulation, etc.

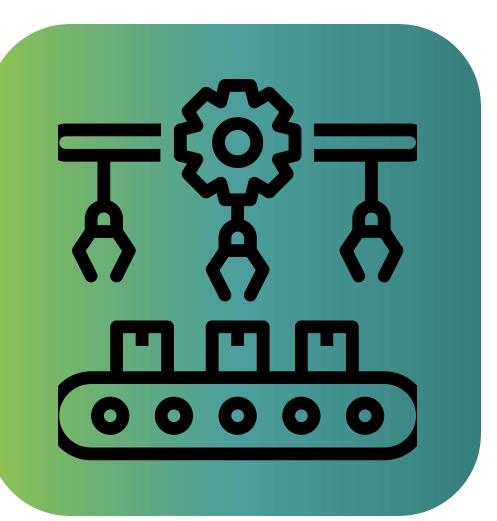
#### **Incentive**

Incentives are generally provided against 'total cost.'

#### **Energy Savings**

Energy Savings are calculated with existing equipment as the baseline.

#### **New Equipment**



Investment in new 'capital' equipment including HVAC, Major Appliances, Process Systems, etc.

#### **Incentive**

**Incentives** provided against 'incremental cost' (Efficient minus Baseline)

#### **Energy Savings**

**Energy Savings** calculated as 'efficient case' over 'baseline case'

#### **New Construction and Major Renovation**



Brand new facilities or a gut rehab of an existing building with significant project costs

#### **Incentive**

Incentives provided against 'incremental cost' (Efficient minus Baseline)

#### **Energy Savings**

**Energy Savings** calculated as 'efficient case' over 'baseline case'

# Energy efficiency is often a question of when

- Equipment failure or end of life
- Facility expansion or new construction
- Undersized equipment upgrades
- Manufacturing line change
- O&M type work

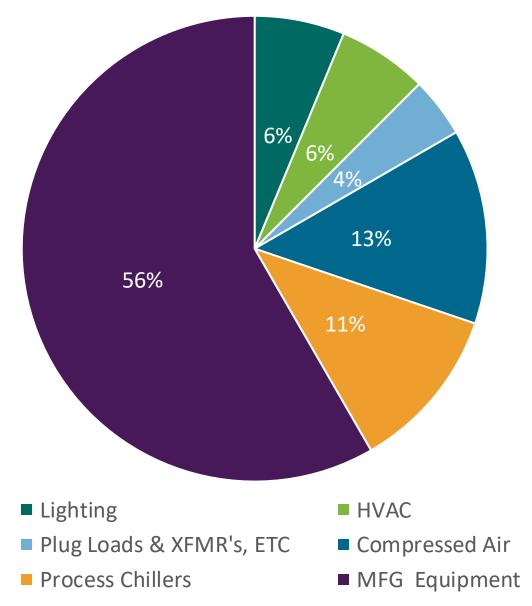
Incentives and engineering resources are available to support these efforts



# Go where the energy takes you

From building infrastructure to process equipment; if it saves energy, we are interested.

#### **Typical Manufacturer Energy Use**



## "Outside of the box" projects are our specialty at industrial sites

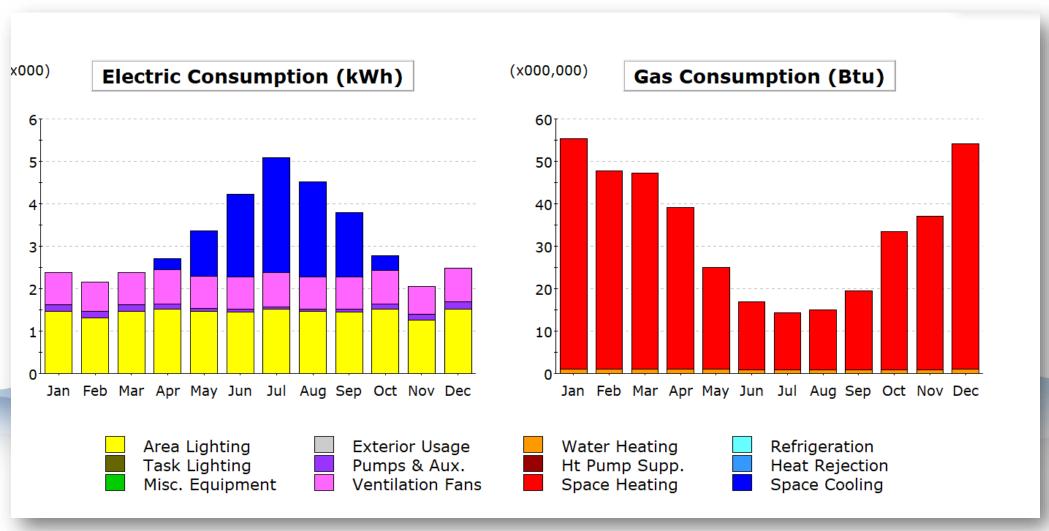
Industrial energy efficiency projects usually come from the largest interconnected systems within the facility:

- Compressed Air
- Process Cooling
- Clean Room Ventilation
- Process Steam

- IMM & Resin Drying
- Vacuum
- Thermal Oxidizers
- Heat Recovery

#### **Understanding Where Energy is Used**

#### **Typical Commercial Facility Energy Use**



**Facility Operations** 

Building Type - Square Footage - Hours of Operation

Envelope/Shell

Insulation - Air Sealing

**HVAC** 

System Type - Age - Fuels - Controls - EMS/BMS

Refrigeration

Controls - Motors

**Hot Water** 

Low-flow Fixtures - Pipe Insulation

**Process** 

Compressed Air - Motors/Drives/Pumps

Lighting

Systems - Controls

#### **Existing Building Commissioning (EBCx)**

#### **HVAC Systems**

Comparing current operations with building design documents and current operational intent.

#### **Building Control Systems**

**Functional Checks:** Verifying operation and conditions of mechanical equipment: heating/cooling valves, dampers, filter conditions, etc.

**Sensor tests:** Readings are taken at control points to compare actual readings to those shown on Building Management System screens.

**Control Sequence Review:** Comparing intended building control sequences to actual operation to see if modifications have been made that are adversely affecting energy systems.

#### Why is EBCx needed?

### Reasons to look at existing HVAC systems:

Things Break: Common issues include valves and dampers that are stuck.

**Space Use Changes:** The original design was 60 years old.

Quick Fixes: These often lead to long-term energy waste. Hot/cold calls require a quick remedy, but the fix is rarely the long-term solution.

**Opportunities for Savings**: Older codes used in the design can be updated to realize energy savings potential.

**Air Dampers** 

Dampers/Actuator Operations – Minimum OA Setpoints

Heating/Cooling Valves

Valve Operations – All season conditions

Coils/Filters

Signs of Dirty Conditions – Heat Exchange

**Duct Systems** 

Leakage – Static Pressure Setpoints

**Schedules** 

Temp Setbacks – Unoccupied Hours – Optimal Start/Off

CV vs VAV

Higher Air Volumes than needed

Sequences

Supply Air/Static Pressure Resets – DCV – ASHRAE 62.1

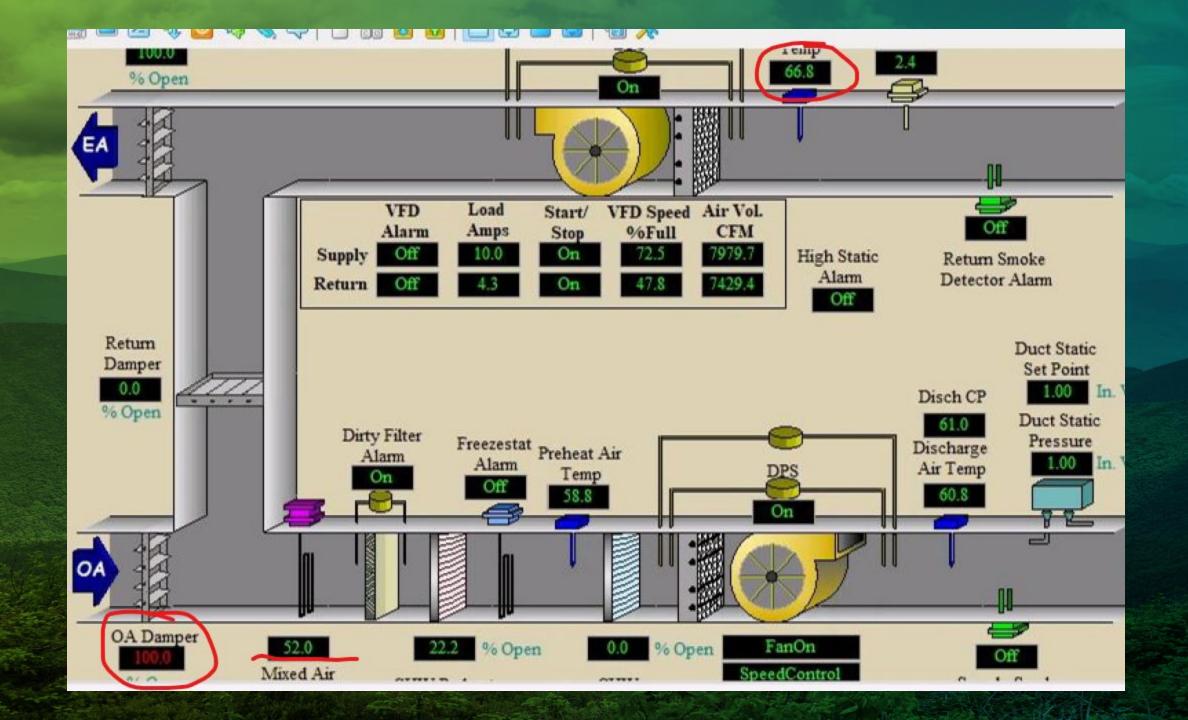
#### **Point Verification Examples:**

BUILDING SYSTEMS TO BE TESTED	Sequence of operation available on BAS?	Sequence of operation available other? List where sequence obtained from:
AHU-F2	No	Operations Manual

ANALOG SENSORS	Point Name	BAS Reading	Measured Reading	Calibration Required	Final BAS Reading	Date
Return Air Temperature	Return Temp	72	72.3	No	72	12/7/23
Return Air CO2	Return CO2	1993	593	Yes	1993	12/7/23
Mixed Air Temperature	Mixed Temp	69	71	No	69	12/7/23
Hot Deck Temperature	Hot Deck Temp	77	76	No	77	12/7/23
Cold Deck Temperature	Cold Deck Temp	69	68	No	69	12/7/23

ANALOG OUTPUTS	Point Verified	Comments
Heating Valve	Yes	
Cooling Valve	Yes	Won't close past 50%
OA Damper	Yes	
RM 130 F4-1 Hot Deck	Yes	
RM 130 F4-1 Frong Deck	Yes	

ANALOG OUTPUTS	Point Verified	Comments
OA Damper Modulation	Yes	BAS=50% Measured=10%
Return Damper Modulation	Yes	BAS=10
Heating Valve Modulation	Yes	Unable to test due to weather conditions
DX Cooling	NA	Unable to test due to weather conditions
Face Bypass Damper Modulation	Yes	Not working correctly



#### **Incentive process**

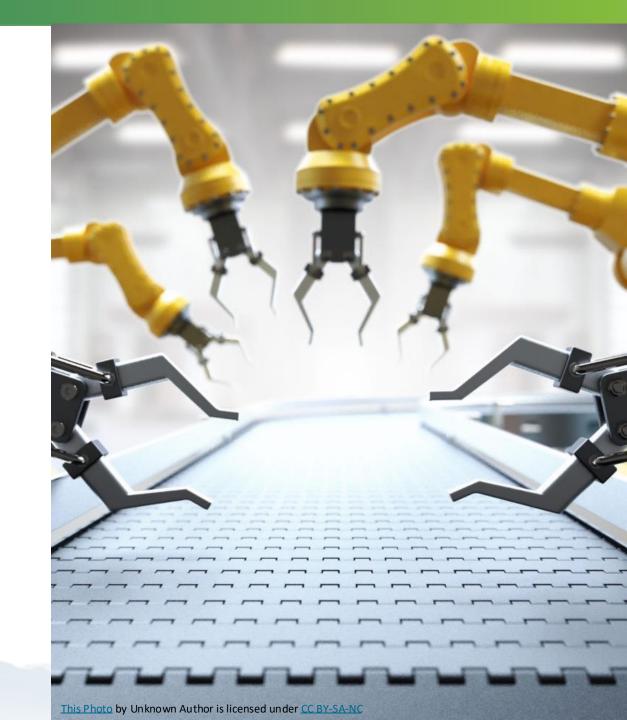
### Coordinate with your utility early in the process

Send us the scope of work with:

- Detail existing conditions
- Proposed changes
- Cost estimate

We will develop an energy savings analysis Incentive offer commitment

After you receive the PO is too late





# Thanks for listening.

Matt O'Keefe okeefe@unitil.com







