

Working With The Programs

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 **NEW HAMPSHIRE
Electric Co-op**

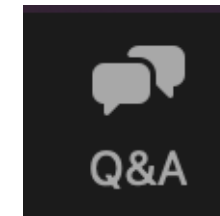
 **Unitil**

2/10/24



We look forward to hearing from you

Please put all your questions into the questions section with this icon.



What is NHSaves?

NHSaves is a collaboration of New Hampshire's electric and natural gas utilities working together to provide NH customers with information, incentives, and support designed to save energy, reduce costs, and protect our environment statewide.

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your
NEW HAMPSHIRE
Electric Co-op

 **Unitil**

Eligible Customers

- 1 Business customers on a non-residential rate**
- 2 Municipalities**
- 3 Municipal accounts in municipal electric territories**

Ways To Engage With Customers

1

Instant “Midstream”
Program

2

Direct Install/Turnkey
Program

3

Prescriptive Application
Program

4

Custom Application
Program

5

Whole Building
Performance Pathway

6

Technical Assistance

Instant “Midstream”

- Simplest Program Offering Available
- Instant discount at point of purchase
- Products include LED Lighting, Food Service Equipment, Lab Equipment, and HVAC & Water Heating
- Installed within 30-90 days of purchase (depending on product category)
- To enroll as Participating Distributor, contact Energy Solutions at 617-440-5466 or InstantRebates-NE@energy-solution.com



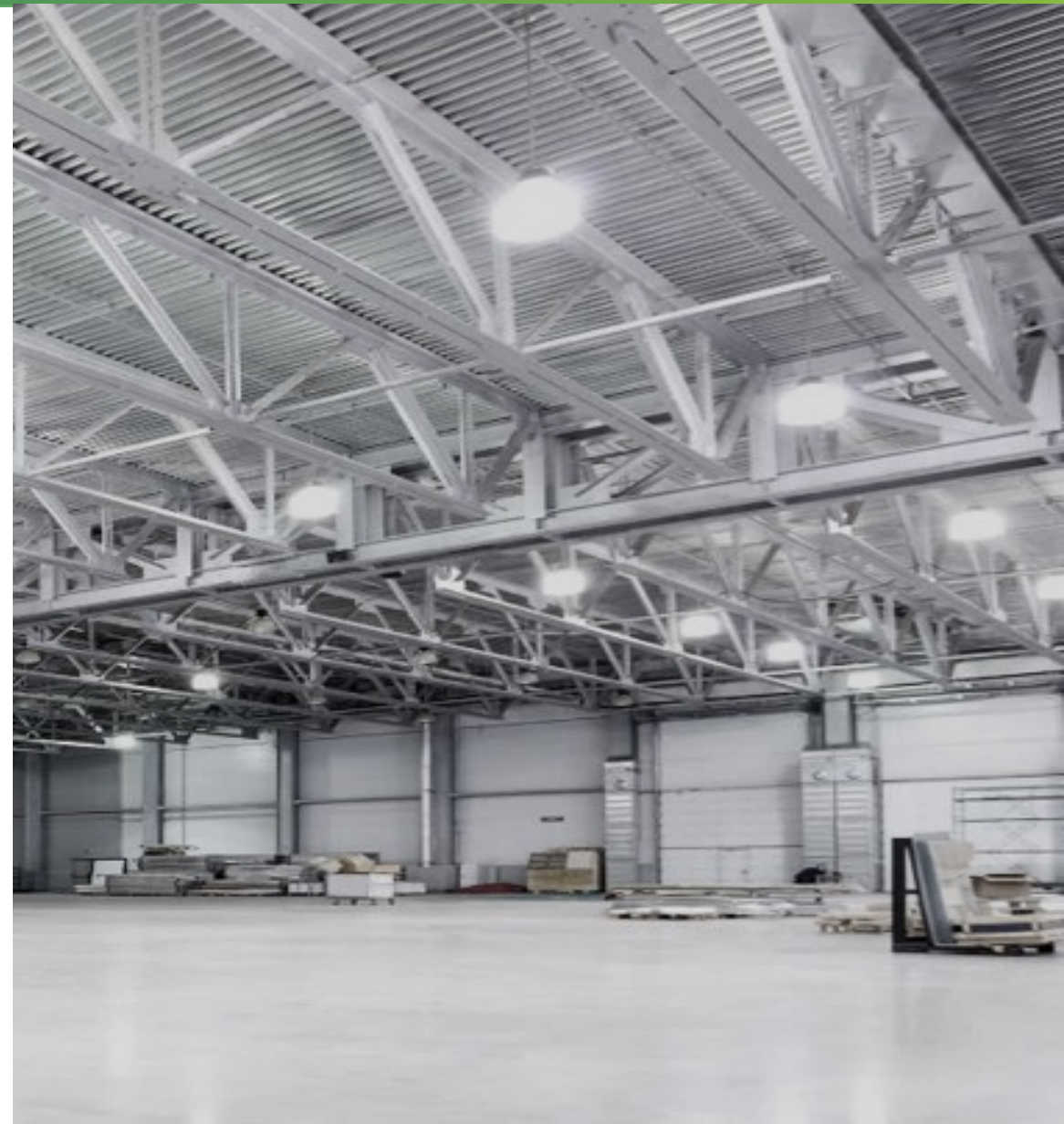


Direct Install/Turnkey

- Vendors are selected through RFP process
- Vendors to develop projects that encompass multiple measures
- Streamlined approach for vendors to participate
- Utility branding brings credibility to marketing efforts
- Contact PA's to learn more on how to become Direct Install/Turnkey Vendor

Prescriptive Program

- Covers high volume measures such as Lighting, VFD's, Compressed Air, Chillers, and HVAC.
- Predetermined incentive amounts based on equipment
- Pre-approval is required
- Applications located on [NHSAVES.COM](https://www.nhsaves.com)





Custom Projects

- For unique projects not covered under the other program offerings
- Projects must have documentable energy savings
- Projects are screened on an individual basis for incentive qualification
- Pre-approval is required
- Applications located on [NHSAVES.COM](https://www.nhsaves.com)

Whole Building Performance Pathway

- Performance based incentives offered for comprehensive whole building design
- Early enrollment in design phase is required
- More details discussed in later presentation





Technical Assistance

- Utilities have Technical Assistance (TA) available for unique and complex projects
- Technical Assistance is designed to aid in the development and implementation of these unique projects
- More details discussed in later presentation

Case Studies





Cathedral Ledge Distillery

“There are a lot of options when you’re building new; it requires some pre-planning.”

“The technical assistance early in the building design process was important. They’ve been a good sounding board,”

--Christopher Burk
Owner, Cathedral Ledge



Mountain View Grand Resort and Spa

“Thanks to our partnership with Eversource, we are on a sustainable trajectory that will deliver year after year energy and cost savings while reducing carbon emissions. We are now working together to implement a multi-year plan to get the most out of our new building envelope and HVAC design and make Mountain View Grand as energy efficient and environmentally friendly as possible.”

--Christopher Diego,
Managing Director,
Mountain View Grand Resort and Spa



A Place to Grow

“Improving your facility and finding opportunities to save money while also running the business takes a lot of time and planning. Eversource guided me throughout the process and helped identify energy-efficient solutions along the way. We are committed to being more sustainable, and it shows in everything we do; it is a part of our classroom lessons, daily activities and even our logo.”

-- Jennifer Briggs,
Owner, A Place to Grow

