

Product Incentive Table

Effective for sales made July 1, 2023 – November 30, 2023

All sales totaling more than \$25,000 in incentives must receive pre-approval prior to making the sale.

Product	Type	Incentive*	Minimum Customer Contribution	Pre-Approval Limit ¹	Qualified Products List (QPL ²)
TLEDs	T8 LED 2 ft	\$3	\$2	200	DLC [®]
	T8 LED 3 ft	\$3	\$2	200	DLC
	T8 LED 4 ft	\$3	\$2	200	DLC
	T8 LED 8 ft	\$3	\$2	200	DLC
	T5 and T5HO	\$3	\$2	200	DLC
	T8 U-bend	\$3	\$2	200	DLC
LED Troffer or Troffer Retrofit Kit	1x4, 2x2, 2x4 LED Troffer	\$25	\$5	100	DLC
	1x4, 2x2, 2x4 LED Troffer w/ Controls	\$65	\$5	100	DLC
	1x4, 2x2, 2x4 LED Troffer Retrofit Kit	\$20	\$5	100	DLC
	1x4, 2x2, 2x4 LED Troffer Retrofit Kit w/ Controls	\$60	\$5	100	DLC
Linear LED Fixture	Linear Ambient	\$40	\$5	100	DLC
	Linear Ambient w/ Controls	\$75	\$5	100	DLC
LED High or Low Bay	High or Low Bay 20-99W	\$90	\$10	100	DLC
	High or Low Bay 100-199W	\$125	\$10	100	DLC
	High or Low Bay ≥200W	\$165	\$10	100	DLC
	High or Low Bay 20-99W w/ Controls	\$140	\$10	100	DLC
	High or Low Bay 100-199W w/ Controls	\$175	\$10	100	DLC
	High or Low Bay ≥200W w/ Controls	\$215	\$10	100	DLC
	Mogul Interior High Bay	\$70	\$10	100	DLC
	Mogul Interior Low Bay	\$50	\$10	100	DLC

*Bolded incentives are part of the limited-time Increased Incentive Promotion in effect through November 30, 2023.

¹Sales exceeding the quantity limit listed and/or \$25,000 in incentives must be submitted for pre-approval through the [pre-approval form](#). If a project is being done in phases, please include the total quantity and incentive dollar amount expected even if the products will be divided among several transactions.

²Source QPLs can be found at the following link: [DLC](#)

Product	Type	Incentive*	Minimum Customer Contribution	Pre-Approval Limit ¹	Qualified Products List (QPL ²)
Stairwell LED Kit³	Low Output w/ Sensor	\$50	\$10	100	DLC
	Mid Output w/ Sensor	\$75	\$10	100	DLC
LED Parking Garage	Parking Garage Fixtures	\$90	\$5	100	DLC
	Parking Garage Fixtures w/ Controls	\$125	\$5	100	DLC
LED Exterior	Exterior LED <20W	\$25	\$5	100	DLC
	Exterior LED 20-99W	\$50	\$5	100	DLC
	Exterior LED 100-199W	\$90	\$5	100	DLC
	Exterior LED ≥200	\$125	\$5	100	DLC
	Exterior LED <20W w/ Controls	\$75	\$5	100	DLC
	Exterior LED 20-99W w/ Controls	\$100	\$5	100	DLC
	Exterior LED 100-199W w/ Controls	\$140	\$5	100	DLC
	Exterior LED ≥200W w/ Controls	\$175	\$5	100	DLC
Exterior Mogul Lamp	≤46W	\$30	\$10	100	DLC
	>46W	\$50	\$10	100	DLC

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²Source QPLs can be found at the following link: [DLC](#)

³Only stairwell kits installed in stairwells are eligible. Hallways, bathrooms, and other areas do not meet eligibility requirements.

For more information:

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