



Manufacturing & Industrial

Russell Hunt, Eversource

Powered by:

EVERSOURCE

 Liberty™

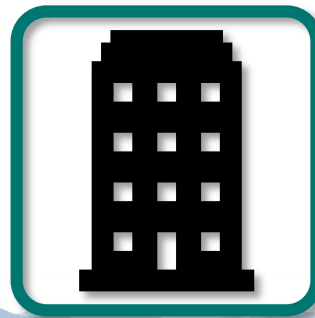
 NEW HAMPSHIRE
Electric Co-op

 Unitil

It's time to think beyond LED's

- Compressed Air
- Chilled Water
- Dust Collection
- VFD's
- MFG Waste Reduction

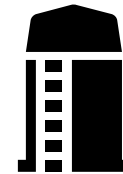
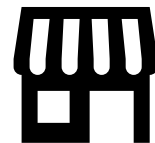
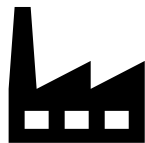
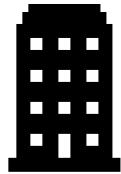
From building infrastructure to process equipment; if it saves energy, we are interested.



We want to be your business partner

Consider...

- Your customers are our customers
 - Use energy efficiency dollars to meet pay back requirements
 - Win more business by quoting jobs pre-reviewed for incentives
- (ie., it's not all about first costs!)



Incentive process

- **Coordinate with your utility early in the process**
 - **After PO and install is too late!**
 1. Send us the scope of work with:
 1. Detail existing conditions
 2. Proposed changes
 3. Cost estimate
 2. We will develop energy savings analysis
 3. Incentive offer commitment

Incentive Process



Energy efficiency is often a question of when

- Equipment failure or end of life
- Facility expansion or new construction
- Undersized equipment upgrades
- Manufacturing line change
- O&M type work

Incentives are available to support this effort!



Thank you!

Russell Hunt
Senior Engineer- Eversource
Russell.Hunt@eversource.com